

| MODULES                                       | COLLABORATEURS BENIN |                     |                  |                        |                  |                       |
|-----------------------------------------------|----------------------|---------------------|------------------|------------------------|------------------|-----------------------|
|                                               | ABLEFONI<br>Patrick  | AREKPA<br>Manrizouk | AFOUDA<br>Corine | OKETOKOUN<br>Faissatou | GUEYE<br>Marieme | Rouchdane<br>Thiamiou |
| <b>CONTACTS</b>                               |                      |                     |                  |                        |                  |                       |
| Base contact + fiche contact                  | X                    | X                   |                  | X                      | X                | X                     |
| <b>COMMERCIAL</b>                             |                      |                     |                  |                        |                  |                       |
| Bible                                         | X                    |                     |                  |                        |                  |                       |
| Market Picture                                | X                    |                     |                  |                        |                  |                       |
| Visit Reports                                 | X                    |                     | X                |                        | X                |                       |
| <b>SERVICE CLIENT</b>                         |                      |                     |                  |                        |                  |                       |
| Commandes                                     | X                    |                     |                  |                        | X                |                       |
| DHL                                           | X                    |                     | X                |                        | X                |                       |
| <b>LABO</b>                                   |                      |                     |                  |                        |                  |                       |
| Gestion des stocks                            | X                    |                     |                  |                        |                  |                       |
| Labo Reports                                  | X                    |                     |                  |                        |                  |                       |
| <b>RESSOURCES HUMAINES</b>                    | X                    |                     |                  |                        |                  |                       |
| Approbation des congés ( Manager )            | X                    |                     |                  | X                      |                  |                       |
| Gestion de congé ( RH)                        | X                    |                     | X                |                        |                  |                       |
| Gestion des fiches de paie                    | X                    | X                   |                  | X                      |                  | X                     |
| <b>FINANCE</b>                                |                      |                     |                  |                        |                  |                       |
| Enregistrement des dépenses                   | X                    | X                   | X                | X                      | X                | X                     |
| Enregistrement des avances                    | X                    | X                   | X                | X                      | X                | X                     |
| Approbation des dépenses ( Manager)           | X                    | X                   |                  | X                      |                  | X                     |
| Gestion des dépenses                          | X                    | X                   |                  | X                      |                  | X                     |
| Gestion des avances                           | X                    | X                   |                  | X                      |                  | X                     |
| Gestion des paiements                         | X                    | X                   |                  | X                      |                  | X                     |
| Gestion des opérations bancaires et de caisse | X                    | X                   |                  | X                      |                  | X                     |
| <b>BY+ ACCESS</b>                             |                      |                     |                  |                        |                  |                       |
| Gestion des accès                             |                      |                     |                  |                        |                  |                       |

| MODULES                                       | COLLABORATEURS CAMEROUN |                    |                   |                  |                  |                 |
|-----------------------------------------------|-------------------------|--------------------|-------------------|------------------|------------------|-----------------|
|                                               | KENMOGNE<br>Alain       | Nfonsam<br>Herbert | Larry<br>Backbuin | Nathalie<br>Tene | Nouhou<br>GOURIA | Sandra<br>KAMSU |
| <b>CONTACTS</b>                               |                         |                    |                   |                  |                  |                 |
| Base contact + fiche contact                  | X                       | X                  | X                 | X                | X                | X               |
| <b>COMMERCIAL</b>                             |                         |                    |                   |                  |                  |                 |
| Bible                                         | X                       |                    | X                 |                  | X                | X               |
| Market Picture                                |                         |                    | X                 |                  | X                | X               |
| Visit Reports                                 | X                       |                    |                   | X                |                  | X               |
| <b>SERVICE CLIENT</b>                         |                         |                    |                   |                  |                  |                 |
| Commandes                                     | X                       | X                  |                   | X                |                  | X               |
| DHL                                           |                         | X                  |                   | X                |                  | X               |
| <b>LABO</b>                                   |                         |                    |                   |                  |                  |                 |
| Gestion des stocks                            | X                       | X                  | X                 |                  | X                | X               |
| Labo Reports                                  |                         | X                  | X                 |                  | X                | X               |
| <b>RESSOURCES HUMAINES</b>                    |                         |                    |                   |                  |                  |                 |
| Approbation des congés ( Manager )            |                         |                    |                   |                  |                  | X               |
| Gestion de congé ( RH)                        |                         |                    |                   |                  |                  |                 |
| Gestion des fiches de paie                    |                         |                    |                   |                  |                  |                 |
| <b>FINANCE</b>                                |                         |                    |                   |                  |                  |                 |
| Enregistrement des dépenses                   | X                       | X                  | X                 | X                | X                | X               |
| Enregistrement des avances                    | X                       | X                  | X                 | X                | X                | X               |
| Approbation des dépenses ( Manager)           |                         |                    |                   |                  |                  | X               |
| Gestion des dépenses                          |                         |                    |                   |                  |                  |                 |
| Gestion des avances                           |                         |                    |                   |                  |                  |                 |
| Gestion des paiements                         |                         |                    |                   |                  |                  |                 |
| Gestion des opérations bancaires et de caisse |                         |                    |                   |                  |                  |                 |
| <b>BY+ ACCESS</b>                             |                         |                    |                   |                  |                  |                 |
| Gestion des accès                             |                         |                    |                   |                  |                  |                 |

| MODULES                                       | COLLABORATEURS COTE D'IVOIRE |             |             |                 |                |                         |               |
|-----------------------------------------------|------------------------------|-------------|-------------|-----------------|----------------|-------------------------|---------------|
|                                               | KOFFI Arlette                | DIBY Lilian | AHADJI Edem | BONOU-ADI Frida | KOUAME Hermann | KOFFI Stéphane Wilfried | Prisca Hounto |
| <b>CONTACTS</b>                               |                              |             |             |                 |                |                         |               |
| Base contact + fiche contact                  | X                            |             | X           | X               | X              | X                       | X             |
| <b>COMMERCIAL</b>                             |                              |             |             |                 |                |                         |               |
| Bible                                         |                              |             | X           | X               | X              |                         |               |
| Market Picture                                |                              |             | X           |                 | X              |                         |               |
| Visit Reports                                 |                              |             | X           | X               |                |                         | X             |
| <b>SERVICE CLIENT</b>                         |                              |             |             |                 |                |                         |               |
| Commandes                                     | X                            |             | X           |                 |                |                         | X             |
| DHL                                           | X                            |             | X           | X               |                |                         | X             |
| <b>LABO</b>                                   |                              |             |             |                 |                |                         |               |
| Gestion des stocks                            | X                            |             | X           | X               | X              |                         |               |
| Labo Reports                                  | X                            |             | X           | X               | X              |                         |               |
| <b>RESSOURCES HUMAINES</b>                    |                              |             |             |                 |                |                         |               |
| Approbation des congés ( Manager )            |                              |             | X           |                 |                |                         |               |
| Gestion de congé ( RH )                       |                              |             |             |                 |                |                         |               |
| Gestion des fiches de paie                    |                              |             |             |                 |                | X                       |               |
| <b>FINANCE</b>                                |                              |             |             |                 |                |                         |               |
| Enregistrement des dépenses                   | X                            |             | X           | X               | X              | X                       | X             |
| Enregistrement des avances                    | X                            |             | X           | X               | X              | X                       | X             |
| Approbation des dépenses ( Manager )          |                              |             | X           |                 |                | X                       |               |
| Gestion des dépenses                          |                              |             |             |                 |                | X                       |               |
| Gestion des avances                           |                              |             |             |                 |                | X                       |               |
| Gestion des paiements                         |                              |             |             |                 |                | X                       |               |
| Gestion des opérations bancaires et de caisse |                              |             |             |                 |                | X                       |               |
| <b>BY+ ACCESS</b>                             |                              |             |             |                 |                |                         |               |
| Gestion des accès                             |                              |             |             |                 |                |                         |               |

| MODULES                                       | COLLABORATEURS GHANA |             |                |               |                |             |
|-----------------------------------------------|----------------------|-------------|----------------|---------------|----------------|-------------|
|                                               | Amoah Ebenezer       | Efua Arthur | PAYNE Emmanuel | Maxwell AMOGU | Nicholas Nyame | Yvette LAWE |
| <b>CONTACTS</b>                               |                      |             |                |               |                |             |
| Base contact + fiche contact                  | X                    | X           | X              | X             | X              | X           |
| <b>COMMERCIAL</b>                             |                      |             |                |               |                |             |
| Bible                                         |                      | X           |                | X             |                |             |
| Market Picture                                |                      | X           |                | X             |                |             |
| Visit Reports                                 |                      |             | X              | X             |                | X           |
| <b>SERVICE CLIENT</b>                         |                      |             |                |               |                |             |
| Commandes                                     | X                    |             | X              | X             | X              | X           |
| DHL                                           | X                    |             | X              | X             | X              | X           |
| <b>LABO</b>                                   |                      |             |                |               |                |             |
| Gestion des stocks                            | X                    | X           |                | X             | X              |             |
| Labo Reports                                  | X                    | X           |                | X             | X              |             |
| <b>RESSOURCES HUMAINES</b>                    |                      |             |                |               |                |             |
| Approbation des congés ( Manager )            |                      |             |                | X             |                |             |
| Gestion de congé ( RH)                        |                      |             |                |               |                |             |
| Gestion des fiches de paie                    |                      |             |                |               |                |             |
| <b>FINANCE</b>                                |                      |             |                |               |                |             |
| Enregistrement des dépenses                   | X                    | X           | X              | X             | X              | X           |
| Enregistrement des avances                    | X                    | X           | X              | X             | X              | X           |
| Approbation des dépenses ( Manager)           |                      |             |                | X             |                |             |
| Gestion des dépenses                          |                      |             |                |               |                |             |
| Gestion des avances                           |                      |             |                |               |                |             |
| Gestion des paiements                         |                      |             |                |               |                |             |
| Gestion des opérations bancaires et de caisse |                      |             |                |               |                |             |
| <b>BY+ ACCESS</b>                             |                      |             |                |               |                |             |
| Gestion des accès                             |                      |             |                |               |                |             |

| MODULES                                       | COLLABORATEURS NIGERIA |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
|-----------------------------------------------|------------------------|-------------------|------------------|---------------------|-----------------|--------------------|-----------------|-----------------------|----------------|---------------------------|-----------------|----------------------|
|                                               | BANKOLE<br>Bolarinwa   | OKEKE<br>Chiamaka | NWOKO<br>Courage | EKPIKIE<br>Ifoghale | EZE<br>Uzoamaka | IGHRAVWE<br>Ernest | Moses<br>Onogwu | Oluwakemi<br>OLADIRAN | Ralph<br>Okofu | Raphael<br>Abe<br>AWOLOPE | Vinay<br>JTANEY | Vivian<br>Onyebuashi |
| <b>CONTACTS</b>                               |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Base contact + fiche contact                  | X                      | X                 | X                | X                   | X               | X                  | X               | X                     | X              | X                         | X               | X                    |
| <b>COMMERCIAL</b>                             |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Bible                                         |                        |                   | X                | X                   | X               | X                  |                 |                       |                |                           | X               | X                    |
| Market Picture                                |                        |                   |                  |                     | X               | X                  |                 |                       |                |                           | X               | X                    |
| Visit Reports                                 |                        | X                 | X                | X                   | X               | X                  |                 |                       | X              | X                         | X               |                      |
| <b>SERVICE CLIENT</b>                         |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Commandes                                     | X                      | X                 |                  |                     | X               | X                  | X               | X                     | X              | X                         | X               |                      |
| DHL                                           | X                      | X                 | X                | X                   | X               | X                  | X               | X                     | X              | X                         | X               |                      |
| <b>LABO</b>                                   |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Gestion des stocks                            | X                      |                   | X                |                     | X               | X                  | X               | X                     |                |                           | X               | X                    |
| Labo Reports                                  | X                      |                   | X                |                     | X               | X                  | X               | X                     |                |                           | X               | X                    |
| <b>RESSOURCES HUMAINES</b>                    |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Approbation des congés ( Manager )            |                        |                   |                  | X                   | X               |                    |                 |                       |                |                           |                 |                      |
| Gestion de congé ( RH)                        |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Gestion des fiches de paie                    |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| <b>FINANCE</b>                                |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Enregistrement des dépenses                   | X                      | X                 | X                | X                   | X               | X                  | X               | X                     | X              | X                         | X               | X                    |
| Enregistrement des avances                    | X                      | X                 | X                | X                   | X               | X                  | X               | X                     | X              | X                         | X               | X                    |
| Approbation des dépenses ( Manager)           |                        |                   |                  |                     | X               |                    |                 |                       |                |                           |                 |                      |
| Gestion des dépenses                          |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Gestion des avances                           |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Gestion des paiements                         |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Gestion des opérations bancaires et de caisse |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| <b>BY+ ACCESS</b>                             |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |
| Gestion des accès                             |                        |                   |                  |                     |                 |                    |                 |                       |                |                           |                 |                      |

| MODULES                                       | COLLABORATEURS SENEGAL |               |                   |            |                      |
|-----------------------------------------------|------------------------|---------------|-------------------|------------|----------------------|
|                                               | DJIGO<br>Aissatou      | WADE<br>Aliou | DJIGO<br>Dieynaba | Omar<br>BA | Top PAPA<br>DIAKHATE |
| <b>CONTACTS</b>                               |                        |               |                   |            |                      |
| Base contact + fiche contact                  | X                      | X             | X                 | X          | X                    |
| <b>COMMERCIAL</b>                             |                        |               |                   |            |                      |
| Bible                                         | X                      |               |                   | X          |                      |
| Market Picture                                | X                      |               |                   | X          |                      |
| Visit Reports                                 | X                      | X             | X                 | X          |                      |
| <b>SERVICE CLIENT</b>                         |                        |               |                   |            |                      |
| Commandes                                     | X                      | X             | X                 | X          | X                    |
| DHL                                           | X                      | X             | X                 | X          | X                    |
| <b>LABO</b>                                   |                        |               |                   |            |                      |
| Gestion des stocks                            | X                      |               |                   | X          | X                    |
| Labo Reports                                  | X                      |               |                   | X          | X                    |
| <b>RESSOURCES HUMAINES</b>                    |                        |               |                   |            |                      |
| Approbation des congés ( Manager )            | X                      |               |                   | X          |                      |
| Gestion de congé ( RH)                        |                        |               |                   |            |                      |
| Gestion des fiches de paie                    |                        |               |                   |            |                      |
| <b>FINANCE</b>                                |                        |               |                   |            |                      |
| Enregistrement des dépenses                   | X                      | X             | X                 | X          | X                    |
| Enregistrement des avances                    | X                      | X             | X                 | X          | X                    |
| Approbation des dépenses ( Manager)           |                        |               |                   | X          |                      |
| Gestion des dépenses                          |                        |               |                   |            |                      |
| Gestion des avances                           |                        |               |                   |            |                      |
| Gestion des paiements                         |                        |               |                   |            |                      |
| Gestion des opérations bancaires et de caisse |                        |               |                   |            |                      |
| <b>BY+ ACCESS</b>                             |                        |               |                   |            |                      |
| Gestion des accès                             |                        |               |                   |            |                      |

| MODULES                                       | COLLABORATEURS TOGO |                |              |                 |
|-----------------------------------------------|---------------------|----------------|--------------|-----------------|
|                                               | MBA Gift            | Missodey Jules | Mary CHINEDU | Reine LOUGBENYO |
| <b>CONTACTS</b>                               |                     |                |              |                 |
| Base contact + fiche contact                  | X                   | X              | X            | X               |
| <b>COMMERCIAL</b>                             |                     |                |              |                 |
| Bible                                         |                     |                | X            | X               |
| Market Picture                                |                     |                | X            | X               |
| Visit Reports                                 | X                   |                |              | X               |
| <b>SERVICE CLIENT</b>                         |                     |                |              |                 |
| Commandes                                     | X                   | X              |              | X               |
| DHL                                           | X                   | X              |              | X               |
| <b>LABO</b>                                   |                     |                |              |                 |
| Gestion des stocks                            |                     | X              | X            | X               |
| Labo Reports                                  |                     | X              | X            | X               |
| <b>RESSOURCES HUMAINES</b>                    |                     |                |              |                 |
| Approbation des congés ( Manager )            |                     |                |              | X               |
| Gestion de congé ( RH)                        |                     |                |              |                 |
| Gestion des fiches de paie                    |                     |                |              |                 |
| <b>FINANCE</b>                                |                     |                |              |                 |
| Enregistrement des dépenses                   | X                   | X              | X            | X               |
| Enregistrement des avances                    | X                   | X              | X            | X               |
| Approbation des dépenses ( Manager)           |                     |                |              | X               |
| Gestion des dépenses                          |                     |                |              |                 |
| Gestion des avances                           |                     |                |              |                 |
| Gestion des paiements                         |                     |                |              |                 |
| Gestion des opérations bancaires et de caisse |                     |                |              |                 |
| <b>BY+ ACCESS</b>                             |                     |                |              |                 |
| Gestion des accès                             | X                   | X              | X            | X               |